

### **III. THE CONVERSATION WHICH WE MUST ENGAGE IN TO BE A SOULWINNER**

#### **A. The soulwinner must get around to asking some questions that approach the subject of salvation.**

1. This should come after a time of \_\_\_\_\_  
and \_\_\_\_\_ with a person.
2. This can be accomplished by asking any of the following questions in a \_\_\_\_\_ approach: "Let me ask you ..."
  - a. Have you ever given much thought on spiritual matters?
  - b. What do you think a person's greatest need is?
  - c. In your opinion, what would you say a person must do to inherit eternal life and be prepared for heaven?
3. This can be done more \_\_\_\_\_ especially if the door is open to do so.
  - a. If you were to die today, do you know for sure that you would go to heaven?
  - b. Have you ever received Jesus Christ as your personal Saviour?
  - c. If you were to die right now, are you 100% sure that you would go to heaven?
  - d. If you died and came before heaven's gates and an angel asked why should you be allowed to enter in, what would you say?
  - e. Do you know that if you are born once, you will die twice, but if you are born twice, you will die only once?

#### **B. The soulwinner must get a person to the Bible by following up the approach question he uses.**

1. This can be done by asking the person an additional question such as:
  - a. Would you like to be 100% sure of going to heaven?

- b. If I could show you from the Bible how you could be saved, would you be willing to let me do that?
2. This can be done by asking a person to tell you what he thinks a certain verse of Scripture means. Then just go directly to the verse.

**C. The soulwinner must point out certain facts in order for a person to be saved.**

1. A person must realize that he is a lost \_\_\_\_\_. This can be accomplished with these Scriptures: Romans 3:10, 3:23; I John 1:8; Isaiah 64:6; Eccles. 7:20; Rom. 5:12.
2. A person must know that he is under the \_\_\_\_\_ of God because of his \_\_\_\_\_ and is facing judgment. One can use Rom 6:23; Rev. 20:14; John 3:36; Rom. 1:18; Ezek. 18:4.
3. A person must realize that he cannot save \_\_\_\_\_. Scriptures that show this are Titus 3:5; Rom. 3:20; Eph. 2:8; Rom. 11:6; Gal. 2:16; Rom. 6:23; I John 5:11.
4. A person must understand that only the \_\_\_\_\_ can save him. Scriptures which point this out are: John 14:6; I Tim. 2:5; Acts 4:12; Heb. 7:25; Heb. 7:10; 10:19; I John 1:7; John 10:9; John 8:24; 6:51.
5. A person must be shown that salvation comes through \_\_\_\_\_ in \_\_\_\_\_. This can be illustrated in Acts 16:31; John 3:16,18; 3:36; Gal. 3:26; John 1:12; Rom. 3:28; 10:9.
6. Using the so-called "Roman's Road" all these things can be pointed out to lead a soul to Christ.